



Pakistan MNP Database (Guarantee) Limited

Request for Quotation (RFQ)

Purchase of MNI Routing Data

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1. Purpose

The purpose of this RFQ is to invite bids from Pakistani and international companies that are engaged in the business of providing managed numbering services for purchase of MSISDN Network Identification (MNI) routing data (hereinafter "Data") from PMD for termination of international A2P traffic in Pakistan.

2. Introduction to PMD

Pakistan MNP Database (Guarantee) Limited (PMD) was incorporated in 2005 under the Companies Ordinance, 1984 and is owned by the four mobile operators in Pakistan:

- a. Pakistan Mobile Communications Limited (Jazz)
- b. Pak Telecom Mobile Limited (Ufone)
- c. Telenor Pakistan (Private) Limited (Telenor)
- d. CMPak Limited (Zong)

The objects of PMD are to own, operate and maintain the Central Database System with the objective to provide Number Portability Services and facilities and to engage in the business of information and communication technology systems and services.

3. Specification of Service

PMD will provide the Data to the successful Bidder through automated FTP transfer on daily basis. Such Bidder shall have exclusive rights to use or resell the Data to other organisations engaged in for termination of international A2P traffic only.

The Bidder shall quote the annual fee for the Data payable to PMD.

4. RFQ Terms & Conditions

- a. The bid should be duly signed by an officer of the organization who is authorized to submit bids and bind the Company in a contract.
- b. The Bidder through submission of its bid agrees to comply with all the applicable laws and regulations of Pakistan.
- c. The fee must be quoted in US Dollars.
- d. The bid should be valid for 120 days.
- e. The fee quoted for the Data should be payable by the successful Bidder bi-annually in advance in US Dollars within fifteen (15) days of issuance of invoice by PMD.
- f. The Bidder should take into account any taxes or charges payable by the Bidder in the country of operations of the Bidder and Pakistan while quoting the fee, as PMD shall not be responsible for these.
- g. The Bidder shall assume complete responsibility for any change in these taxes or charges.

5. Timelines

S.No.	Task	Timeline
1	RFQ Issuance	23-Feb-21
2	Bid Submission Due Date	5-Mar-21
3	Anticipated Approval & Award of contract	12-Mar-21

6. Penalties

- a. Penalties for delayed payment shall be imposed on the successful Bidder under the contract at the rate of 0.5% per day of the total amount of invoice due, up to a maximum of 10% of the invoice value.

7. Documents required from the Bidder

In addition to the financial proposal, the Bidder should also provide all necessary documents for PMD to evaluate the bid in accordance with Clause 9 of this RFQ. The Bidder must provide the following documents/records in particular:

- a. Company registration certificate with the local/national registration authority.
- b. Company's Memorandum of Association.
- c. Company ownership structure and the information about the country of origin of all owner(s).
- d. Profiles of the Directors of the Board.
- e. Corporate Structure and profile of the Senior Management (please state the name of countries in which the company has presence).
- f. Audited financial statements for the last three (3) years.
- g. Nature of businesses the company is involved in.
- h. Details of existing customers with references.
- i. Latest credit rating report of the Company.

8. Submission of Bid

- a. The Original bid (hard form) as well its soft copy must be submitted to the following address through courier in a sealed envelope:

Business Development
Pakistan MNP Database (Guarantee) Limited
4th Floor Marina Heights 109-E Block – I
Jinnah Avenue Blue Area Islamabad

Bid via email shall not be entertained.

- b. The Bid must reach PMD latest by **1700 hrs on Friday, 5th March 2021**. Any Bid received after the stipulated due date and time shall not be considered.
- c. It shall be the sole responsibility of the Bidder to have his Bid delivered before the above stipulated due date and time. The Bidder shall bear all costs associated with the

preparation and submission of its quotation and in no case PMD will be responsible or liable to reimburse those costs.

9. Criteria for Bid Evaluation

PMD shall review and evaluate all Bids based on the following overall criteria:

- a. Compliance to the RFQ terms.
- b. Competitive fee.
- c. Professional competence.
- d. Company setup / presence and ownership structure.
- e. Financial strength / credit rating of the bidder.
- f. Compliance with national / international laws.
- g. Nature of businesses the Bidder is involved in.
- h. Level of penetration into the market / Global customer reach.
- i. Client references.

10. Queries & Clarifications

Any clarifications and queries on this RFQ may be referred to PMD through an email to sales@pmdpk.com, by or before **Friday, 26th February 2021**.

11. Disclaimer

- a. PMD reserves the right to accept or reject any or all bids without assigning any reason and its decision shall be final and cannot be challenged in any court of law.
 - b. PMD may cancel this tendering process at any time, without assigning any reason thereof, without being liable to any party.
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